



Indiana Economic Development Corporation Presents:

Small Business Innovation Research Workshop Series...

Helping You Reach Your **SBIR/STTR** Goals, One Step at a Time

Session Dates:

February 17, 2009

March 10, 2009

March 31, 2009

Workshop Location:

Government Center South

302 W. Washington Street
Indianapolis, IN 46202

Agenda:

8:15a *Registration*

8:30-11:30 *Presentation/Q&A*

Breakfast Included

\$10 – Session
\$25 – For All Series

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Name: _____
Phone: _____
Address: _____
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__Session 1

__Session 2

__Session 3

__All Sessions

Presented By:

Parmelee
Consulting Group, Inc.
Tell your story. Fund your mission.



Session 1

**DO's and DON'Ts of
Phase I Proposal
Writing**

- Basic Proposal Outline
- Budgeting
- Effective Work Plans
- Identifying your Team

Session 2

**IN's and OUT's of
the NIH SBIR/STTR
Program**

- Proposal Development
- Registrations
- Overview of NIH
- Resubmissions
- Submission—
NEW!! Adobe
Forms

Session 3

**Contracting Agencies
VS**

Granting Agencies

- Benefits and Drawbacks of each
- Differences in:
 - Approach
 - Format
 - Submissions
 - Proposal Development

Hosted By:



ETC

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